



2019 CHOCOLATE SCORECARD



| COMPANY | GRADE | LABOR CERTIFICATION | % OF COCOA CERTIFIED | 100% BY 2020 | BEYOND CERTIFICATION | EFFORTS TO END DEFORESTATION |
|---------------------------------|-------|---|----------------------|--------------------|---|---|
| Alter Eco _m | A |  | 100% | ✓ | Targeted assistance for farmers | Palm oil free; through certification; investing in agroforestry |
| Divine _m | A |  | 100% | ✓ | 44% owned by Kuapa Kokoo cooperative | Investing in cocoa farms in Sierra Leone so the farms become climate friendly & don't hurt the rainforest |
| Endangered Species _m | A |  | 100% | ✓ | Fully traceable; donates 10% of profits to animals, habitat, and humanity | Through certification |
| Equal Exchange _m | A | Authentic Fair Trade | 100% | ✓ | Pre-harvest financing program | Matches fair trade & organic requirements; supporting farmers through building land resiliency. |
| Shaman _m | A |   | 100% | ✓ | 100% of profits donated | Through certification |
| Theo Chocolate _m | A |  | 100% | ✓ | Negotiates higher prices to paid to farmers | Investing in a reforestation initiative |
| Tony's Chocolonely | A |  | 100% | ✓ | Traceable cocoa; pay higher price for cocoa; agricultural training; CLMRS | Through certification |
| Guittard | B+ |  | 100% | ✓ | Investing in the World Cocoa Foundation's Cocoa Livelihoods program | Cocoa & Forest Initiative Signatory & investing in agroforestry projects |
| Mars | C+ |   | 47% | Yes | Income diversifying program | Cocoa & Forest Initiative Signatory |
| Nestle | C+ |  | 42% | No | CLMRS/ cocoa plan | Cocoa & Forest Initiative Signatory & No Deforestation by 2020 commitment |
| Lindt | C | Self-Verified | 86% | Yes | Traceability & verification; CLMRS | Cocoa & Forest Initiative Signatory & No Deforestation by 2025 commitment |
| Hershey | C |    | 80% | Yes | Cocoa for Good: investing in cocoa communities; CLMRS | Cocoa & Forest Initiative Signatory & 72% of farms mapped |
| Mondelez | D |  | 43% | No, by 2025 | CLMRS | Cocoa & Forest Initiative Signatory & Mapped 63% of farms, which are all not in priority protected area |
| Ferrero | D |    | 75% | Yes | Child labor education program | Cocoa & Forest Initiative Signatory |
| Godiva | F | N/A | N/A | Yes, but no update | N/A | Cocoa & Forest Initiative Signatory |